City of Amesbury

Revenue Report

Period Ending 11/30/19

Year to Year Comparison

Revenue Source	11/30/2017	11/30/2018	11/30/2019	FY 19 to 20 Change	FY 18-20 Trendline
Real Estate & Pers Property	$ 19,564,835	$ 19,997,168	$ 20,794,925	↑ $ 797,757	
Motor Vehcile Excise	$ 321,418	$ 347,953	$ 261,887	↓ $ (86,066)	
Other Excise (Hotel, Meals, Boat)	$ 182,889	$ 190,371	$ 201,810	↑ $ 11,439	
Penalties & Interest	$ 64,604	$ 56,399	$ 96,535	↑ $ 40,136	
PILOT				→ $ -	
Charges for Services -Community Host Agreement	$ 25,000	$ 25,000	$ 25,000	→ $ -	
Sewer Enterprise Fund	$ 1,211,543	$ 1,334,635	$ 1,283,380	↓ $ (51,255)	
Water Enterprise Fund	$ 1,768,659	$ 1,898,080	$ 1,827,744	↓ $ (70,336)	
Cable Public Access Fund			$ 134,278	↑ $ 134,278	
Ambulance	$ 404,809	$ 361,145	$ 292,034	↓ $ (69,111)	
Youth Revolving	$ 118,766	$ 136,490	$ 133,993	↓ $ (2,497)	
Fees	$ 64,632	$ 141,390	$ 59,290	↓ $ (82,100)	
Departmental Revenue	$ 11,324	$ 34,222	$ 7,640	↓ $ (26,582)	
Rentals				→ $ -	
License & Permits	$ 164,319	$ 221,546	$ 269,089	↑ $ 47,543	
Fines & Forefits	$ 28,863	$ 18,453	$ 30,706	↑ $ 12,253	
Investment Income	$ 8,882	$ 18,696	$ 20,329	↑ $ 1,633	
**Comm of MA Cherry Sheet	$ 5,648,049	$ 4,989,206	$ 4,923,577	↓ $ (65,629)	
***Cherry Sheet Charges & Assessments	$ (1,117,358)	$ (925,948)	$ (852,551)	↑ $ 73,397	
*Misc Revenue	$ 142,501	$ 161,602	$ 107,852	↓ $ (53,750)	
Medicaid Reimbursement	$ 26,298	$ 67,050	$ 30,123	↓ $ (36,927)	
Tax Liens Redeemed	$ 143,661	$ 83,069	$ 171,386	↑ $ 88,317	
Other GF Rev - Trnsf From Sp Rev & Free Cash	$ 1,123,585	$ 1,797,219	$ 1,517,567	↓ $ (279,652)	
Total	**$ 29,907,278**	**$ 30,953,744**	**$ 31,336,593**	**$ 382,848**	

***FY '19 Misc Revenue includes Communication Center Grant for $31,884**

***FY '20 Misc Revenue includes restitution**

****FY '18 Cherry Sheet includes $742,237 in School Building Assistance**

*****FY '20 Charter School Assessment is up $156,000 annually. Enrollment increased from 53 students to 57.**

Prepared by Angel A. Wills, Chief Financial Officer

City of Amesbury

Revenue Report

Period Ending 11/30/19

Collections as a Percent of Budget

42% of Fiscal Year Complete

Revenue Source	FY 20 Estimated	FY 20 Actual	Variance	% Collected
Real Estate & Pers Property	$ 42,956,954	$ 20,794,925	$ (22,162,029)	48.4%
Motor Vehcile Excise	$ 2,314,606	$ 261,887	$ (2,052,719)	11.3%
Other Excise (Hotel, Meals, Boat)	$ 607,000	$ 201,810	$ (405,190)	33.2%
Penalties & Interest	$ 120,000	$ 96,535	$ (23,465)	80.4%
PILOT	$ 12,000	$ -	$ (12,000)	0.0%
Charges for Services -Community Host Agreement	$ 60,000	$ 25,000	$ (35,000)	41.7%
Fees	$ 160,000	$ 59,290	$ (100,710)	37.1%
Departmental Revenue	$ 100,000	$ 7,640	$ (92,360)	7.6%
License & Permits	$ 900,000	$ 269,089	$ (630,912)	29.9%
Fines & Forefits	$ 60,000	$ 30,706	$ (29,294)	51.2%
Investments	$ 40,000	$ 20,329	$ (19,671)	50.8%
Medicaid Reimbursement	$ 185,000	$ 30,123	$ (154,877)	16.3%
Rentals	$ 74,566	$ -		
***Misc Revenue**	$ 20,000	$ 107,852	$ 87,852	539.3%
Tax Liens Redeemed	$ -	$ 171,386	$ 171,386	
Comm of MA Cherry Sheet	$ 11,775,590	$ 4,923,577	$ (6,852,013)	41.8%
*****Cherry Sheet Charges & Assessments**	$ (2,577,038)	$ (852,551)	$ 1,724,487	33.1%
Sewer Enterprise Fund	$ 2,991,438	$ 1,283,380	$ (1,708,058)	42.9%
Water Enterprise Fund	$ 4,109,647	$ 1,827,744	$ (2,281,903)	44.5%
Cable Public Access Fund	$ 300,000	$ 134,278	$ (165,722)	44.8%
Youth Revolving	$ 435,000	$ 133,993	$ (301,007)	30.8%
Ambulance	$ 850,000	$ 292,034	$ (557,966)	34.4%
Other GF Rev - Trnsf From Sp Rev & Free Cash	$ 1,820,827	$ 1,517,567	$ (303,260)	83.3%
Total	**$ 67,315,590**	**$ 31,336,593**	**$ (35,904,432)**	**46.6%**
Estimated General Fund Revenue	*$ 61,131,977*	*$ 28,517,715*	*$ (32,614,263)*	**46.6%**
Estimated Local Receipts	*$ 4,578,606*	*$ 1,281,646*	**$ (3,296,960)**	**28.0%**

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