

City of Amesbury
Revenue Report
Period Ending 10/31/19

Year to Year Comparison

Revenue Source	10/31/2017	10/31/2018	10/31/2019	FY 19 to 20 Change	FY 18-20 Trendline
Real Estate & Pers Property	\$ 18,023,927	\$ 18,709,251	\$ 19,584,100	↑ \$ 874,849	
Motor Vehcile Excise	\$ 297,462	\$ 303,989	\$ 201,532	↓ \$ (102,457)	
Other Excise (Hotel, Meals, Boat)	\$ 180,031	\$ 187,515	\$ 199,110	↑ \$ 11,596	
Penalties & Interest	\$ 45,837	\$ 49,656	\$ 81,219	↑ \$ 31,562	
PILOT				→ \$ -	
Charges for Services -Community Host Agreement	\$ 25,000	\$ 25,000	\$ 25,000	→ \$ -	
Sewer Enterprise Fund	\$ 1,031,221	\$ 1,150,803	\$ 1,066,273	↓ \$ (84,530)	
Water Enterprise Fund	\$ 1,525,297	\$ 1,640,602	\$ 1,526,178	↓ \$ (114,424)	
Cable Public Access Fund			\$ 22,472	↑ \$ 22,472	
Ambulance	\$ 329,110	\$ 301,455	\$ 292,034	↓ \$ (9,421)	
Youth Revolving	\$ 94,695	\$ 113,344	\$ 110,244	↓ \$ (3,100)	
Fees	\$ 55,934	\$ 110,003	\$ 51,873	↓ \$ (58,129)	
Departmental Revenue	\$ 5,011	\$ 12,227	\$ 6,590	↓ \$ (5,637)	
License & Permits	\$ 120,138	\$ 172,269	\$ 207,659	↑ \$ 35,389	
Fines & Forefits	\$ 24,238	\$ 14,208	\$ 26,215	↑ \$ 12,008	
Investment Income	\$ 7,375	\$ 15,245	\$ 20,329	↑ \$ 5,084	
**Comm of MA Cherry Sheet	\$ 4,636,804	\$ 3,914,793	\$ 3,916,571	↑ \$ 1,778	
***Cherry Sheet Charges & Assessments	\$ (671,090)	\$ (694,463)	\$ (852,551)	↓ \$ (158,088)	
*Misc Revenue	\$ 87,245	\$ 44,447	\$ 105,206	↑ \$ 60,759	
Medicaid Reimbursement	\$ 22,043	\$ 64,434	\$ 25,315	↓ \$ (39,119)	
Tax Liens Redeemed	\$ 99,650	\$ 49,223	\$ 127,805	↑ \$ 78,582	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,123,585	\$ 1,797,219	\$ 1,517,567	↓ \$ (279,652)	
Total	\$ 27,063,512	\$ 27,981,220	\$ 28,260,741	\$ 279,521	

*FY '19 Misc Revenue includes Communication Center Grant for \$31,884

*FY '20 Misc Revenue includes restitution

**FY '18 Cherry Sheet includes \$742,237 in School Building Assistance

***FY '20 Charter School Assessment is up \$156,000 annually. Enrollment increased from 53 students to 57.

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Collections as a Percent of Budget				
<i>33% of Fiscal Year Complete</i>				
Revenue Source	FY 20 Estimated	FY 20 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 43,120,280	\$ 19,584,100	\$ (23,536,180)	● 45.42%
Motor Vehicle Excise	\$ 2,325,000	\$ 201,532	\$ (2,123,468)	● 8.67%
Other Excise (Hotel, Meals, Boat)	\$ 630,000	\$ 199,110	\$ (430,890)	● 31.60%
Penalties & Interest	\$ 116,172	\$ 81,219	\$ (34,953)	● 69.91%
PILOT	\$ 12,000	\$ -	\$ (12,000)	● 0.00%
Charges for Services -Community Host Agreement	\$ 50,000	\$ 25,000	\$ (25,000)	● 50.00%
Fees	\$ 145,000	\$ 51,873	\$ (93,127)	● 35.77%
Departmental Revenue	\$ 185,000	\$ 6,590	\$ (178,410)	● 3.56%
License & Permits	\$ 870,000	\$ 207,659	\$ (662,342)	● 23.87%
Fines & Forefits	\$ 75,000	\$ 26,215	\$ (48,785)	● 34.95%
Investments	\$ 40,000	\$ 20,329	\$ (19,671)	● 50.82%
Medicaid Reimbursement	\$ 185,000	\$ 25,315	\$ (159,685)	● 13.68%
*Misc Revenue	\$ 20,000	\$ 105,206	\$ 85,206	● 526.03%
Tax Liens Redeemed	\$ -	\$ 127,805	\$ 127,805	
Comm of MA Cherry Sheet	\$ 11,775,590	\$ 3,916,571	\$ (7,859,019)	● 33.26%
***Cherry Sheet Charges & Assessments	\$ (2,577,038)	\$ (852,551)	\$ 1,724,487	● 33.08%
Sewer Enterprise Fund	\$ 2,991,438	\$ 1,066,273	\$ (1,925,165)	● 35.64%
Water Enterprise Fund	\$ 4,109,647	\$ 1,526,178	\$ (2,583,469)	● 37.14%
Cable Public Access Fund	\$ 300,000	\$ 22,472	\$ (277,528)	● 7.49%
Youth Revolving	\$ 435,000	\$ 110,244	\$ (324,756)	● 25.34%
Ambulance	\$ 850,000	\$ 292,034	\$ (557,966)	● 34.36%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,820,827	\$ 1,517,567	\$ (303,260)	● 83.34%
Total	\$ 67,478,916	\$ 28,260,741	\$ (39,218,175)	41.88%
<i>Estimated General Fund Revenue</i>	<i>\$ 61,369,869</i>	<i>\$ 26,096,091</i>	<i>\$ (35,273,778)</i>	42.52%
<i>Estimated Local Receipts</i>	<i>\$ 4,653,172</i>	<i>\$ 1,077,853</i>	<i>\$ (3,575,319)</i>	23.16%