

City of Amesbury
Revenue Report
Period Ending 12/31/19

Year to Year Comparison

Revenue Source	12/31/2017	12/30/2018	12/31/2019	FY 19 to 20 Change	FY 18-20 Trendline
Real Estate & Pers Property	\$ 19,687,708	\$ 19,223,405	\$ 20,955,947	↑ \$ 1,732,542	
Motor Vehcile Excise	\$ 365,731	\$ 374,206	\$ 316,754	↓ \$ (57,452)	
Other Excise (Hotel, Meals, Boat)	\$ 360,147	\$ 387,764	\$ 398,679	↑ \$ 10,915	
Penalties & Interest	\$ 74,879	\$ 60,302	\$ 103,296	↑ \$ 42,994	
PILOT				→ \$ -	
Charges for Services -Community Host Agreement	\$ 25,000	\$ 25,000	\$ 25,000	→ \$ -	
Sewer Enterprise Fund	\$ 1,566,380	\$ 1,733,871	\$ 1,320,591	↓ \$ (413,280)	
Water Enterprise Fund	\$ 2,319,925	\$ 2,558,831	\$ 1,890,930	↓ \$ (667,901)	
Cable Public Access Fund			\$ 134,278	↑ \$ 134,278	
Ambulance	\$ 486,486	\$ 410,293	\$ 430,148	↑ \$ 19,855	
Youth Revolving	\$ 137,663	\$ 154,495	\$ 162,888	↑ \$ 8,393	
Fees	\$ 70,911	\$ 163,947	\$ 71,162	↓ \$ (92,785)	
Departmental Revenue	\$ 11,602	\$ 38,079	\$ 8,300	↓ \$ (29,779)	
Rentals				→ \$ -	
License & Permits	\$ 238,033	\$ 301,737	\$ 344,534	↑ \$ 42,797	
Fines & Forefits	\$ 33,426	\$ 22,825	\$ 35,589	↑ \$ 12,764	
Investment Income	\$ 10,493	\$ 22,173	\$ 24,105	↑ \$ 1,932	
**Comm of MA Cherry Sheet	\$ 6,569,868	\$ 5,936,314	\$ 5,887,457	↓ \$ (48,857)	
***Cherry Sheet Charges & Assessments	\$ (1,117,358)	\$ (1,157,433)	\$ (1,067,142)	↑ \$ 90,291	
*Misc Revenue	\$ 145,112	\$ 98,877	\$ 112,236	↑ \$ 13,359	
Medicaid Reimbursement	\$ 22,043	\$ 89,172	\$ 25,315	↓ \$ (63,857)	
Tax Liens Redeemed	\$ 180,178	\$ 103,133	\$ 187,549	↑ \$ 84,416	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,123,585	\$ 1,797,219	\$ 1,517,567	↓ \$ (279,652)	
Total	\$ 32,311,811	\$ 32,344,210	\$ 32,885,183	\$ 540,973	

*FY '19 Misc Revenue includes Communication Center Grant for \$31,884

*FY '20 Misc Revenue includes restitution

**FY '18 Cherry Sheet includes \$742,237 in School Building Assistance

***FY '20 Charter School Assessment is up \$156,000 annually. Enrollment increased from 53 students to 57.

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Collections as a Percent of Budget				
<i>50% of Fiscal Year Complete</i>				
Revenue Source	FY 20 Estimated	FY 20 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 42,947,598	\$ 20,955,947	\$ (21,991,651)	● 48.8%
Motor Vehcile Excise	\$ 2,314,606	\$ 316,754	\$ (1,997,852)	● 13.7%
Other Excise (Hotel, Meals, Boat)	\$ 607,000	\$ 398,679	\$ (208,321)	● 65.7%
Penalties & Interest	\$ 120,000	\$ 103,296	\$ (16,704)	● 86.1%
PILOT	\$ 12,000	\$ -	\$ (12,000)	● 0.0%
Charges for Services -Community Host Agreement	\$ 60,000	\$ 25,000	\$ (35,000)	● 41.7%
Fees	\$ 160,000	\$ 71,162	\$ (88,838)	● 44.5%
Departmental Revenue	\$ 100,000	\$ 8,300	\$ (91,700)	● 8.3%
License & Permits	\$ 900,000	\$ 344,534	\$ (555,466)	● 38.3%
Fines & Forefits	\$ 60,000	\$ 35,589	\$ (24,411)	● 59.3%
Investments	\$ 40,000	\$ 24,105	\$ (15,895)	● 60.3%
Medicaid Reimbursement	\$ 185,000	\$ 25,315	\$ (159,685)	● 13.7%
Rentals	\$ 74,566	\$ -		
*Misc Revenue	\$ 20,000	\$ 112,236	\$ 92,236	● 561.2%
Tax Liens Redeemed	\$ -	\$ 187,549	\$ 187,549	
Comm of MA Cherry Sheet	\$ 11,775,590	\$ 5,887,457	\$ (5,888,133)	● 50.0%
***Cherry Sheet Charges & Assessments	\$ (2,577,038)	\$ (1,067,142)	\$ 1,509,896	● 41.4%
Sewer Enterprise Fund	\$ 2,991,438	\$ 1,320,591	\$ (1,670,847)	● 44.1%
Water Enterprise Fund	\$ 4,109,647	\$ 1,890,930	\$ (2,218,717)	● 46.0%
Cable Public Access Fund	\$ 300,000	\$ 134,278	\$ (165,722)	● 44.8%
Youth Revolving	\$ 435,000	\$ 162,888	\$ (272,112)	● 37.4%
Ambulance	\$ 850,000	\$ 430,148	\$ (419,852)	● 50.6%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,820,827	\$ 1,517,567	\$ (303,260)	● 83.3%
Total	\$ 67,306,234	\$ 32,885,183	\$ (34,346,485)	48.9%
<i>Estimated General Fund Revenue</i>	<i>\$ 61,122,621</i>	<i>\$ 30,013,490</i>	<i>\$ (31,109,131)</i>	49.1%
<i>Estimated Local Receipts</i>	<i>\$ 4,578,606</i>	<i>\$ 1,652,519</i>	<i>\$ (2,926,087)</i>	36.1%