

City of Amesbury
Revenue Report
Period Ending 2/29/20

Year to Year Comparison

Revenue Source	2/28/2018	2/28/2019	2/29/2020	FY 19 to 20 Change	FY 18-20 Trendline
Real Estate & Pers Property	\$ 30,156,806	\$ 30,365,898	\$ 32,419,891	↑ \$ 2,053,993	
Motor Vehicle Excise	\$ 825,030	\$ 893,998	\$ 798,473	↓ \$ (95,525)	
Other Excise (Hotel, Meals, Boat)	\$ 360,561	\$ 389,974	\$ 399,040	↑ \$ 9,066	
Penalties & Interest	\$ 91,130	\$ 78,864	\$ 128,069	↑ \$ 49,205	
PILOT	\$ 12,335	\$ 9,052	\$ 12,478	↑ \$ 3,426	
Charges for Services -Community Host Agreement	\$ 50,000	\$ 50,000	\$ 50,000	→ \$ -	
Sewer Enterprise Fund	\$ 2,173,328	\$ 2,386,737	\$ 1,923,721	↓ \$ (463,016)	
Water Enterprise Fund	\$ 3,174,277	\$ 3,485,877	\$ 2,768,111	↓ \$ (717,766)	
Cable Public Access Fund			\$ 154,940	↑ \$ 154,940	
Ambulance	\$ 620,040	\$ 522,761	\$ 557,697	↑ \$ 34,936	
Youth Revolving	\$ 205,647	\$ 234,425	\$ 260,809	↑ \$ 26,384	
Fees	\$ 92,087	\$ 219,319	\$ 91,586	↓ \$ (127,733)	
Departmental Revenue	\$ 15,091	\$ 40,521	\$ 9,900	↓ \$ (30,621)	
Rentals				→ \$ -	
License & Permits	\$ 294,491	\$ 364,044	\$ 409,412	↑ \$ 45,368	
Fines & Forefits	\$ 48,406	\$ 35,203	\$ 45,123	↑ \$ 9,920	
Investment Income	\$ 16,150	\$ 31,872	\$ 31,269	↓ \$ (603)	
**Comm of MA Cherry Sheet	\$ 8,413,506	\$ 7,830,530	\$ 7,820,218	↓ \$ (10,312)	
***Cherry Sheet Charges & Assessments	\$ (1,760,897)	\$ (1,881,167)	\$ (1,522,557)	↑ \$ 358,610	
*Misc Revenue	\$ 171,936	\$ 142,034	\$ 148,146	↑ \$ 6,112	
Medicaid Reimbursement	\$ 60,422	\$ 88,207	\$ 48,830	↓ \$ (39,377)	
Tax Liens Redeemed	\$ 214,884	\$ 124,373	\$ 232,133	↑ \$ 107,760	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,123,585	\$ 1,797,219	\$ 1,517,567	↓ \$ (279,652)	
Total	\$ 46,358,815	\$ 47,209,741	\$ 48,304,856	\$ 1,095,115	

**FY '18 Cherry Sheet includes \$742,237 in School Building Assistance

*FY '19 Misc Revenue includes Communication Center Grant for \$31,884

*FY '20 Misc Revenue includes restitution

***FY '20 Charter School Assessment is up \$156,000 annually. Enrollment increased from 53 students to 57.

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Collections as a Percent of Budget

66% of Fiscal Year Complete

Revenue Source	FY 20 Estimated	FY 20 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 42,947,598	\$ 32,419,891	\$ (10,527,707)	75.5%
Motor Vehcile Excise	\$ 2,314,606	\$ 798,473	\$ (1,516,133)	34.5%
Other Excise (Hotel, Meals, Boat)	\$ 607,000	\$ 399,040	\$ (207,960)	65.7%
Penalties & Interest	\$ 120,000	\$ 128,069	\$ 8,069	106.7%
PILOT	\$ 12,000	\$ 12,478	\$ 478	104.0%
Charges for Services -Community Host Agreement	\$ 60,000	\$ 50,000	\$ (10,000)	83.3%
Fees	\$ 160,000	\$ 91,586	\$ (68,414)	57.2%
Departmental Revenue	\$ 100,000	\$ 9,900	\$ (90,100)	9.9%
License & Permits	\$ 900,000	\$ 409,412	\$ (490,588)	45.5%
Fines & Forefits	\$ 60,000	\$ 45,123	\$ (14,877)	75.2%
Investments	\$ 40,000	\$ 31,269	\$ (8,731)	78.2%
Medicaid Reimbursement	\$ 185,000	\$ 48,830	\$ (136,170)	26.4%
Rentals	\$ 74,566	\$ -		
*Misc Revenue	\$ 20,000	\$ 148,146	\$ 128,146	740.7%
Tax Liens Redeemed	\$ -	\$ 232,133	\$ 232,133	
Comm of MA Cherry Sheet	\$ 11,775,590	\$ 7,820,218	\$ (3,955,372)	66.4%
***Cherry Sheet Charges & Assessments	\$ (2,577,038)	\$ (1,522,557)	\$ 1,054,481	59.1%
Sewer Enterprise Fund	\$ 2,991,438	\$ 1,923,721	\$ (1,067,717)	64.3%
Water Enterprise Fund	\$ 4,109,647	\$ 2,768,111	\$ (1,341,536)	67.4%
Cable Public Access Fund	\$ 300,000	\$ 154,940	\$ (145,060)	51.6%
Youth Revolving	\$ 435,000	\$ 260,809	\$ (174,191)	60.0%
Ambulance	\$ 850,000	\$ 557,697	\$ (292,303)	65.6%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,820,827	\$ 1,517,567	\$ (303,260)	83.3%
Total	\$ 67,306,234	\$ 48,304,856	\$ (18,926,812)	71.8%
<i>Estimated General Fund Revenue</i>	<i>\$ 61,122,621</i>	<i>\$ 44,162,135</i>	<i>\$ (16,960,486)</i>	72.3%
<i>Estimated Local Receipts</i>	<i>\$ 4,578,606</i>	<i>\$ 2,404,459</i>	<i>\$ (2,174,147)</i>	52.5%