

City of Amesbury
Revenue Report
Period Ending 1/31/20

Year to Year Comparison

Revenue Source	1/31/2018	1/31/2019	1/31/2020	FY 19 to 20 Change	FY 18-20 Trendline
Real Estate & Pers Property	\$ 28,227,010	\$ 28,342,045	\$ 30,578,478	↑ \$ 2,236,433	
Motor Vehcile Excise	\$ 379,231	\$ 410,639	\$ 342,270	↓ \$ (68,369)	
Other Excise (Hotel, Meals, Boat)	\$ 360,535	\$ 389,284	\$ 398,802	↑ \$ 9,519	
Penalties & Interest	\$ 82,381	\$ 69,507	\$ 119,573	↑ \$ 50,066	
PILOT	\$ 12,335	\$ 9,052	\$ 12,478	↑ \$ 3,427	
Charges for Services -Community Host Agreement	\$ 50,000	\$ 25,000	\$ 50,000	↑ \$ 25,000	
Sewer Enterprise Fund	\$ 2,010,360	\$ 2,203,809	\$ 1,777,156	↓ \$ (426,653)	
Water Enterprise Fund	\$ 2,962,270	\$ 3,254,746	\$ 2,564,334	↓ \$ (690,412)	
Cable Public Access Fund			\$ 134,278	↑ \$ 134,278	
Ambulance	\$ 547,765	\$ 469,873	\$ 497,863	↑ \$ 27,990	
Youth Revolving	\$ 163,343	\$ 186,635	\$ 194,873	↑ \$ 8,238	
Fees	\$ 81,631	\$ 209,057	\$ 83,492	↓ \$ (125,565)	
Departmental Revenue	\$ 11,641	\$ 39,280	\$ 9,250	↓ \$ (30,030)	
Rentals				→ \$ -	
License & Permits	\$ 266,145	\$ 325,691	\$ 384,624	↑ \$ 58,933	
Fines & Forefits	\$ 41,501	\$ 29,036	\$ 40,157	↑ \$ 11,121	
Investment Income	\$ 12,972	\$ 26,497	\$ 27,752	↑ \$ 1,255	
**Comm of MA Cherry Sheet	\$ 7,491,687	\$ 6,883,422	\$ 6,853,816	↓ \$ (29,606)	
***Cherry Sheet Charges & Assessments	\$ (1,331,871)	\$ (1,639,923)	\$ (1,294,850)	↑ \$ 345,073	
*Misc Revenue	\$ 146,347	\$ 117,476	\$ 115,953	↓ \$ (1,522)	
Medicaid Reimbursement	\$ 60,422	\$ 88,207	\$ 46,830	↓ \$ (41,377)	
Tax Liens Redeemed	\$ 192,596	\$ 110,615	\$ 218,291	↑ \$ 107,676	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,123,585	\$ 1,797,219	\$ 1,517,567	↓ \$ (279,652)	
Total	\$ 42,891,886	\$ 43,347,165	\$ 44,672,987	\$ 1,325,822	

**FY '18 Cherry Sheet includes \$742,237 in School Building Assistance

*FY '19 Misc Revenue includes Communication Center Grant for \$31,884

*FY '20 Misc Revenue includes restitution

***FY '20 Charter School Assessment is up \$156,000 annually. Enrollment increased from 53 students to 57.

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Collections as a Percent of Budget				
<i>58% of Fiscal Year Complete</i>				
Revenue Source	FY 20 Estimated	FY 20 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 42,947,598	\$ 30,578,478	\$ (12,369,120)	71.2%
Motor Vehcile Excise	\$ 2,314,606	\$ 342,270	\$ (1,972,336)	14.8%
Other Excise (Hotel, Meals, Boat)	\$ 607,000	\$ 398,802	\$ (208,198)	65.7%
Penalties & Interest	\$ 120,000	\$ 119,573	\$ (427)	99.6%
PILOT	\$ 12,000	\$ 12,478	\$ 478	104.0%
Charges for Services -Community Host Agreement	\$ 60,000	\$ 50,000	\$ (10,000)	83.3%
Fees	\$ 160,000	\$ 83,492	\$ (76,508)	52.2%
Departmental Revenue	\$ 100,000	\$ 9,250	\$ (90,750)	9.3%
License & Permits	\$ 900,000	\$ 384,624	\$ (515,376)	42.7%
Fines & Forefits	\$ 60,000	\$ 40,157	\$ (19,843)	66.9%
Investments	\$ 40,000	\$ 27,752	\$ (12,248)	69.4%
Medicaid Reimbursement	\$ 185,000	\$ 46,830	\$ (138,170)	25.3%
Rentals	\$ 74,566	\$ -		
*Misc Revenue	\$ 20,000	\$ 115,953	\$ 95,953	579.8%
Tax Liens Redeemed	\$ -	\$ 218,291	\$ 218,291	
Comm of MA Cherry Sheet	\$ 11,775,590	\$ 6,853,816	\$ (4,921,774)	58.2%
***Cherry Sheet Charges & Assessments	\$ (2,577,038)	\$ (1,294,850)	\$ 1,282,188	50.2%
Sewer Enterprise Fund	\$ 2,991,438	\$ 1,777,156	\$ (1,214,282)	59.4%
Water Enterprise Fund	\$ 4,109,647	\$ 2,564,334	\$ (1,545,313)	62.4%
Cable Public Access Fund	\$ 300,000	\$ 134,278	\$ (165,722)	44.8%
Youth Revolving	\$ 435,000	\$ 194,873	\$ (240,127)	44.8%
Ambulance	\$ 850,000	\$ 497,863	\$ (352,137)	58.6%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,820,827	\$ 1,517,567	\$ (303,260)	83.3%
Total	\$ 67,306,234	\$ 44,672,987	\$ (22,558,681)	66.4%
<i>Estimated General Fund Revenue</i>	<i>\$ 61,122,621</i>	<i>\$ 40,799,333</i>	<i>\$ (20,323,288)</i>	<i>66.7%</i>
<i>Estimated Local Receipts</i>	<i>\$ 4,578,606</i>	<i>\$ 1,849,472</i>	<i>\$ (2,729,134)</i>	<i>40.4%</i>