City of Amesbury

Revenue Report

Period Ending 9/30/20

Year to Year Comparison

Revenue Source	9/30/2018	9/30/2019	9/30/2020	FY 20 to 21 Change	FY 19-21 Trendline
Real Estate & Pers Property	$ 10,727,407	$ 11,224,471	$ 11,825,771	$ 601,300	
Motor Vehcile Excise	$ 227,947	$ 123,942	$ 197,098	$ 73,156	
Marijuana Excise			$ 64,491	$ 64,491	
Other Excise (Hotel, Meals, Boat)	$ 180,118	$ 189,252	$ 50,763	$ (138,489)	
Penalties & Interest	$ 41,489	$ 72,927	$ 57,065	$ (15,862)	
PILOT				$ -	
Charges for Services -Community Host Agreement	$ 25,000	$ 25,000		$ (25,000)	
Sewer Enterprise Fund	$ 659,305	$ 564,148	$ 654,525	$ 90,377	
Water Enterprise Fund	$ 874,372	$ 773,150	$ 873,187	$ 100,037	
Cable Public Access Fund	$ 64,122	$ 67,402	$ 44,121	$ (23,281)	
Ambulance	$ 252,342	$ 218,781	$ 102,168	$ (116,613)	
Youth Revolving		$ 61,859	$ 32,936	$ (28,923)	
Fees	$ 89,355	$ 37,932	$ 42,228	$ 4,296	
Departmental Revenue	$ 8,870	$ 4,840	$ 5,984	$ 1,144	
Rentals				$ -	
License & Permits	$ 132,274	$ 187,871	$ 140,081	$ (47,790)	
Fines & Forefits	$ 10,839	$ 20,839	$ 6,522	$ (14,317)	
Investment Income	$ 11,969	$ 15,951	$ 17,193	$ 1,242	
**Comm of MA Cherry Sheet	$ 2,895,762	$ 2,912,149	$ 2,855,275	$ (56,874)	
***Cherry Sheet Charges & Assessments	$ (462,976)	$ (423,383)	$ (655,581)	$ (232,198)	
*Misc Revenue	$ 103,396	$ 9,966	$ 63,553	$ 53,587	
Medicaid Reimbursement	$ 67,050			$ -	
Tax Liens Redeemed	$ 47,599	$ 118,558	$ 23,338	$ (95,220)	
Other GF Rev - Trnsf From Sp Rev & Free Cash	$ 1,797,219	$ 1,517,567	$ 1,853,852	$ 336,285	
Total	**$ 17,753,459**	**$ 17,723,222**	**$ 18,254,569**	**$ 531,348**	

Prepared by Angel A. Wills, Chief Financial Officer

City of Amesbury

Revenue Report

Period Ending 9/30/20

Collections as a Percent of Budget				
25% of Fiscal Year Complete				
Revenue Source	**FY 21 Estimated**	**FY 21 Actual**	**Variance**	**% Collected**
Real Estate & Pers Property	$ 46,470,389	$ 11,825,771	$ (34,644,618)	25.4%
Motor Vehcile Excise	$ 2,191,491	$ 197,098	$ (1,994,393)	9.0%
Other Excise (Hotel, Meals, Boat)	$ 297,384	$ 50,763	$ (246,621)	17.1%
Marijuana Excise	$ 70,000	$ 64,491	$ (5,509)	92.1%
Penalties & Interest	$ 135,000	$ 57,065	$ (77,935)	42.3%
PILOT	$ 27,000	$ -	$ (27,000)	0.0%
Charges for Services -Community Host Agreement	$ 50,000	$ -	$ (50,000)	0.0%
Fees	$ 125,000	$ 42,228	$ (82,772)	33.8%
Departmental Revenue	$ 20,000	$ 5,984	$ (14,016)	29.9%
License & Permits	$ 900,000	$ 140,081	$ (759,919)	15.6%
Fines & Forefits	$ 55,000	$ 6,522	$ (48,478)	11.9%
Investments	$ 40,000	$ 17,193	$ (22,807)	43.0%
Medicaid Reimbursement	$ 90,000	$ -	$ (90,000)	0.0%
Rentals	$ 72,945	$ -	$ (72,945)	0.0%
***Misc Revenue**	$ 20,000	$ 63,553	$ 43,553	317.8%
Tax Liens Redeemed	$ -	$ 23,338	$ 23,338	
Comm of MA Cherry Sheet	$ 12,034,567	$ 2,855,275	$ (9,179,292)	23.7%
*****Cherry Sheet Charges & Assessments**	$ (2,758,891)	$ (655,581)	$ 2,103,310	23.8%
Sewer Enterprise Fund	$ 2,700,000	$ 654,525	$ (2,045,475)	24.2%
Water Enterprise Fund	$ 4,010,000	$ 873,187	$ (3,136,813)	21.8%
Cable Public Access Fund	$ 176,000	$ 44,121	$ (131,879)	25.1%
Youth Revolving	$ 406,047	$ 32,936	$ (373,111)	8.1%
Ambulance	$ 850,000	$ 102,168	$ (747,832)	12.0%
Other GF Rev - Trnsf From Sp Rev & Free Cash	$ 2,082,343	$ 1,853,852	$ (228,491)	89.0%
Total	**$ 70,064,275**	**$ 18,254,569**	**$ (51,809,706)**	**26.1%**
Estimated General Fund Revenue	*$ 64,611,119*	*$ 17,138,722*	*$ (47,472,397)*	**26.5%**
Estimated Local Receipts	*$ 4,093,820*	*$ 580,487*	***$ (3,513,333)***	***14.2%***

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