City of Amesbury

Revenue Report

Period Ending 10/31/20

Year to Year Comparison

Revenue Source	10/31/2018	10/31/2019	10/31/2020	FY 20 to 21 Change	FY 19-21 Trendline
Real Estate & Pers Property	$ 18,709,251	$ 19,584,100	$ 20,007,191	$ 423,091	
Motor Vehcile Excise	$ 303,989	$ 201,532	$ 279,425	$ 77,893	
Marijuana Excise			$ 64,491	$ 64,491	
Other Excise (Hotel, Meals, Boat)	$ 187,515	$ 199,110	$ 147,211	$ (51,899)	
Penalties & Interest	$ 49,656	$ 81,219	$ 80,992	$ (227)	
PILOT				$ -	
Charges for Services -Community Host Agreement	$ 25,000	$ 25,000		$ (25,000)	
Sewer Enterprise Fund	$ 1,150,803	$ 1,066,273	$ 1,260,528	$ 194,255	
Water Enterprise Fund	$ 1,640,602	$ 1,526,178	$ 1,832,675	$ 306,497	
Cable Public Access Fund		$ 22,472	$ 66,181	$ 43,709	
Ambulance	$ 301,455	$ 292,034	$ 238,986	$ (53,048)	
Youth Revolving	$ 113,344	$ 110,244	$ 44,398	$ (65,846)	
Fees	$ 110,003	$ 51,873	$ 57,231	$ 5,358	
Departmental Revenue	$ 12,227	$ 6,590	$ 7,096	$ 506	
Rentals				$ -	
License & Permits	$ 172,269	$ 207,659	$ 195,896	$ (11,763)	
Fines & Forefits	$ 14,208	$ 26,215	$ 10,817	$ (15,398)	
Investment Income	$ 15,245	$ 20,329	$ 23,291	$ 2,962	
****Comm of MA Cherry Sheet**	$ 3,914,793	$ 3,916,571	$ 3,966,322	$ 49,751	
*****Cherry Sheet Charges & Assessments**	$ (694,463)	$ (852,551)	$ (655,581)	$ 196,970	
***Misc Revenue**	$ 44,447	$ 105,206	$ 65,668	$ (39,538)	
Medicaid Reimbursement	$ 64,434	$ 25,315		$ (25,315)	
Tax Liens Redeemed	$ 49,223	$ 127,805	$ 122,448	$ (5,357)	
Other GF Rev - Trnsf From Sp Rev & Free Cash	$ 1,797,219	$ 1,517,567	$ 1,853,852	$ 336,285	
Total	**$ 27,981,220**	**$ 28,260,741**	**$ 29,669,119**	**$ 1,408,378**	

Prepared by Angel A. Wills, Chief Financial Officer

City of Amesbury

Revenue Report

Period Ending 10/31/20

Collections as a Percent of Budget

33% of Fiscal Year Complete

Revenue Source	FY 21 Estimated	FY 21 Actual	Variance	% Collected
Real Estate & Pers Property	$ 46,470,389	$ 20,007,191	$ (26,463,198)	43.1%
Motor Vehcile Excise	$ 2,191,491	$ 279,425	$ (1,912,066)	12.8%
Other Excise (Hotel, Meals, Boat)	$ 297,384	$ 147,211	$ (150,173)	49.5%
Marijuana Excise	$ 70,000	$ 64,491	$ (5,509)	92.1%
Penalties & Interest	$ 135,000	$ 80,992	$ (54,008)	60.0%
PILOT	$ 27,000	$ -	$ (27,000)	0.0%
Charges for Services -Community Host Agreement	$ 50,000	$ -	$ (50,000)	0.0%
Fees	$ 125,000	$ 57,231	$ (67,769)	45.8%
Departmental Revenue	$ 20,000	$ 7,096	$ (12,904)	35.5%
License & Permits	$ 900,000	$ 195,896	$ (704,104)	21.8%
Fines & Forefits	$ 55,000	$ 10,817	$ (44,183)	19.7%
Investments	$ 40,000	$ 23,291	$ (16,709)	58.2%
Medicaid Reimbursement	$ 90,000	$ -	$ (90,000)	0.0%
Rentals	$ 72,945	$ -	$ (72,945)	0.0%
***Misc Revenue**	$ 20,000	$ 65,668	$ 45,668	328.3%
Tax Liens Redeemed	$ -	$ 122,448	$ 122,448	
Comm of MA Cherry Sheet	$ 12,034,567	$ 3,966,322	$ (8,068,245)	33.0%
*****Cherry Sheet Charges & Assessments**	$ (2,758,891)	$ (655,581)	$ 2,103,310	23.8%
Sewer Enterprise Fund	$ 2,700,000	$ 1,260,528	$ (1,439,472)	46.7%
Water Enterprise Fund	$ 4,010,000	$ 1,832,675	$ (2,177,325)	45.7%
Cable Public Access Fund	$ 176,000	$ 66,181	$ (109,819)	37.6%
Youth Revolving	$ 406,047	$ 44,398	$ (361,649)	10.9%
Ambulance	$ 850,000	$ 238,986	$ (611,014)	28.1%
Other GF Rev - Trnsf From Sp Rev & Free Cash	$ 2,082,343	$ 1,853,852	$ (228,491)	89.0%
Total	**$ 70,064,275**	**$ 29,669,119**	**$ (40,395,156)**	**42.3%**
Estimated General Fund Revenue	*$ 64,611,119*	*$ 26,817,441*	*$ (37,793,678)*	**41.5%**
Estimated Local Receipts	*$ 4,093,820*	*$ 867,628*	***$ (3,226,192)***	**21.2%**

Prepared by Angel A. Wills, Chief Financial Officer