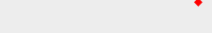
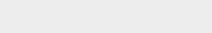
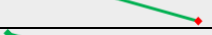
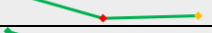
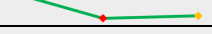
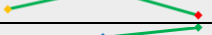
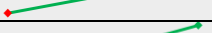
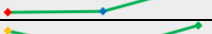
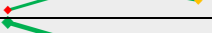
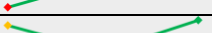


City of Amesbury
Revenue Report
Period Ending 10/31/20

Year to Year Comparison

Revenue Source	10/31/2018	10/31/2019	10/31/2020	FY 20 to 21 Change	FY 19-21 Trendline
Real Estate & Pers Property	\$ 18,709,251	\$ 19,584,100	\$ 20,007,191	↑ \$ 423,091	
Motor Vehcile Excise	\$ 303,989	\$ 201,532	\$ 279,425	↑ \$ 77,893	
Marijuana Excise			\$ 64,491	↑ \$ 64,491	
Other Excise (Hotel, Meals, Boat)	\$ 187,515	\$ 199,110	\$ 147,211	↓ \$ (51,899)	
Penalties & Interest	\$ 49,656	\$ 81,219	\$ 80,992	↓ \$ (227)	
PILOT				→ \$ -	
Charges for Services -Community Host Agreement	\$ 25,000	\$ 25,000		↓ \$ (25,000)	
Sewer Enterprise Fund	\$ 1,150,803	\$ 1,066,273	\$ 1,260,528	↑ \$ 194,255	
Water Enterprise Fund	\$ 1,640,602	\$ 1,526,178	\$ 1,832,675	↑ \$ 306,497	
Cable Public Access Fund		\$ 22,472	\$ 66,181	↑ \$ 43,709	
Ambulance	\$ 301,455	\$ 292,034	\$ 238,986	↓ \$ (53,048)	
Youth Revolving	\$ 113,344	\$ 110,244	\$ 44,398	↓ \$ (65,846)	
Fees	\$ 110,003	\$ 51,873	\$ 57,231	↑ \$ 5,358	
Departmental Revenue	\$ 12,227	\$ 6,590	\$ 7,096	↑ \$ 506	
Rentals				→ \$ -	
License & Permits	\$ 172,269	\$ 207,659	\$ 195,896	↓ \$ (11,763)	
Fines & Forefits	\$ 14,208	\$ 26,215	\$ 10,817	↓ \$ (15,398)	
Investment Income	\$ 15,245	\$ 20,329	\$ 23,291	↑ \$ 2,962	
**Comm of MA Cherry Sheet	\$ 3,914,793	\$ 3,916,571	\$ 3,966,322	↑ \$ 49,751	
***Cherry Sheet Charges & Assessments	\$ (694,463)	\$ (852,551)	\$ (655,581)	↑ \$ 196,970	
*Misc Revenue	\$ 44,447	\$ 105,206	\$ 65,668	↓ \$ (39,538)	
Medicaid Reimbursement	\$ 64,434	\$ 25,315		↓ \$ (25,315)	
Tax Liens Redeemed	\$ 49,223	\$ 127,805	\$ 122,448	↓ \$ (5,357)	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,797,219	\$ 1,517,567	\$ 1,853,852	↑ \$ 336,285	
Total	\$ 27,981,220	\$ 28,260,741	\$ 29,669,119	\$ 1,408,378	

City of Amesbury
Revenue Report
Period Ending 10/31/20

Collections as a Percent of Budget				
<i>33% of Fiscal Year Complete</i>				
Revenue Source	FY 21 Estimated	FY 21 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 46,470,389	\$ 20,007,191	\$ (26,463,198)	● 43.1%
Motor Vehcile Excise	\$ 2,191,491	\$ 279,425	\$ (1,912,066)	● 12.8%
Other Excise (Hotel, Meals, Boat)	\$ 297,384	\$ 147,211	\$ (150,173)	● 49.5%
Marijuana Excise	\$ 70,000	\$ 64,491	\$ (5,509)	● 92.1%
Penalties & Interest	\$ 135,000	\$ 80,992	\$ (54,008)	● 60.0%
PILOT	\$ 27,000	\$ -	\$ (27,000)	● 0.0%
Charges for Services -Community Host Agreement	\$ 50,000	\$ -	\$ (50,000)	● 0.0%
Fees	\$ 125,000	\$ 57,231	\$ (67,769)	● 45.8%
Departmental Revenue	\$ 20,000	\$ 7,096	\$ (12,904)	● 35.5%
License & Permits	\$ 900,000	\$ 195,896	\$ (704,104)	● 21.8%
Fines & Forefits	\$ 55,000	\$ 10,817	\$ (44,183)	● 19.7%
Investments	\$ 40,000	\$ 23,291	\$ (16,709)	● 58.2%
Medicaid Reimbursement	\$ 90,000	\$ -	\$ (90,000)	● 0.0%
Rentals	\$ 72,945	\$ -	\$ (72,945)	● 0.0%
*Misc Revenue	\$ 20,000	\$ 65,668	\$ 45,668	● 328.3%
Tax Liens Redeemed	\$ -	\$ 122,448	\$ 122,448	
Comm of MA Cherry Sheet	\$ 12,034,567	\$ 3,966,322	\$ (8,068,245)	● 33.0%
***Cherry Sheet Charges & Assessments	\$ (2,758,891)	\$ (655,581)	\$ 2,103,310	● 23.8%
Sewer Enterprise Fund	\$ 2,700,000	\$ 1,260,528	\$ (1,439,472)	● 46.7%
Water Enterprise Fund	\$ 4,010,000	\$ 1,832,675	\$ (2,177,325)	● 45.7%
Cable Public Access Fund	\$ 176,000	\$ 66,181	\$ (109,819)	● 37.6%
Youth Revolving	\$ 406,047	\$ 44,398	\$ (361,649)	● 10.9%
Ambulance	\$ 850,000	\$ 238,986	\$ (611,014)	● 28.1%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 2,082,343	\$ 1,853,852	\$ (228,491)	● 89.0%
Total	\$ 70,064,275	\$ 29,669,119	\$ (40,395,156)	42.3%
<i>Estimated General Fund Revenue</i>	<i>\$ 64,611,119</i>	<i>\$ 26,817,441</i>	<i>\$ (37,793,678)</i>	41.5%
<i>Estimated Local Receipts</i>	<i>\$ 4,093,820</i>	<i>\$ 867,628</i>	<i>\$ (3,226,192)</i>	21.2%