

**City of Amesbury**  
 Revenue Report  
 Period Ending 4/30/21

**Year to Year Comparison**

Revenue Source	4/30/2019	4/3/2020	4/30/2021	FY 20 to 21 Change	FY 19-21 Trendline
Real Estate & Pers Property	\$ 38,853,542	\$ 40,857,680	\$ 45,965,611	↑ \$ 5,107,932	
Motor Vehcile Excise	\$ 2,031,188	\$ 1,940,241	\$ 1,894,034	↓ \$ (46,207)	
Cannabis Excise			\$ 520,147	↑ \$ 520,147	
Other Excise (Hotel, Meals, Boat)	\$ 520,097	\$ 519,249	\$ 319,731	↓ \$ (199,518)	
Penalties & Interest	\$ 106,897	\$ 147,770	\$ 149,079	↑ \$ 1,310	
PILOT	\$ 9,052	\$ 12,478	\$ 12,586	↑ \$ 107	
Charges for Services -Community Host Agreement	\$ 50,000	\$ 50,000	\$ 6,700	↓ \$ (43,300)	
Sewer Enterprise Fund	\$ 2,844,227	\$ 2,383,819	\$ 2,257,970	↓ \$ (125,849)	
Water Enterprise Fund	\$ 4,127,651	\$ 3,402,236	\$ 3,242,566	↓ \$ (159,670)	
Cable Public Access Fund		\$ 199,871	\$ 195,107	↓ \$ (4,764)	
Ambulance	\$ 663,127	\$ 695,137	\$ 469,444	↓ \$ (225,693)	
Youth Revolving	\$ 342,117	\$ 305,212	\$ 129,025	↓ \$ (176,187)	
Fees	\$ 246,842	\$ 113,251	\$ 132,038	↑ \$ 18,787	
Departmental Revenue	\$ 45,757	\$ 54,709	\$ 19,492	↓ \$ (35,217)	
Rentals			\$ 18,966	↑ \$ 18,966	
License & Permits	\$ 416,575	\$ 474,519	\$ 554,545	↑ \$ 80,026	
Fines & Forefits	\$ 45,820	\$ 52,811	\$ 31,012	↓ \$ (21,800)	
Investment Income	\$ 42,837	\$ 39,758	\$ 48,428	↑ \$ 8,670	
**Comm of MA Cherry Sheet	\$ 9,795,485	\$ 9,816,250	\$ 9,895,639	↑ \$ 79,389	
***Cherry Sheet Charges & Assessments	\$ (2,122,409)	\$ (1,977,971)	\$ (2,147,085)	↓ \$ (169,114)	
*Misc Revenue	\$ 125,994	\$ 137,355	\$ 79,073	↓ \$ (58,281)	
Medicaid Reimbursement	\$ 115,549	\$ 57,624	\$ 64,553	↑ \$ 6,929	
Tax Liens Redeemed	\$ 174,225	\$ 311,346	\$ 245,168	↓ \$ (66,178)	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,797,219	\$ 1,517,567	\$ 1,853,852	↑ \$ 336,285	
<b>Total</b>	<b>\$ 60,231,790</b>	<b>\$ 61,110,912</b>	<b>\$ 65,957,680</b>	<b>\$ 4,846,768</b>	

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**Collections as a Percent of Budget**

*83% of Fiscal Year Complete*

Revenue Source	FY 21 Estimated	FY 21 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 47,829,288	\$ 45,965,611	\$ (1,863,676)	96.1%
Motor Vehcile Excise	\$ 2,200,705	\$ 1,894,034	\$ (306,671)	86.1%
Other Excise (Hotel, Meals, Boat)	\$ 297,384	\$ 319,731	\$ 22,347	107.5%
Cannabis Excise	\$ 70,000	\$ 520,147	\$ 450,147	743.1%
Penalties & Interest	\$ 172,000	\$ 149,079	\$ (22,921)	86.7%
PILOT	\$ 13,000	\$ 12,586	\$ (414)	96.8%
Charges for Services -Community Host Agreement	\$ 50,000	\$ 6,700	\$ (43,300)	13.4%
Fees	\$ 125,000	\$ 132,038	\$ 7,038	105.6%
Departmental Revenue	\$ 20,000	\$ 19,492	\$ (508)	97.5%
License & Permits	\$ 700,000	\$ 554,545	\$ (145,455)	79.2%
Fines & Forefits	\$ 55,000	\$ 31,012	\$ (23,988)	56.4%
Investments	\$ 51,000	\$ 48,428	\$ (2,572)	95.0%
Medicaid Reimbursement	\$ 87,000	\$ 64,553	\$ (22,447)	74.2%
Rentals	\$ 72,945	\$ 18,966	\$ (53,979)	26.0%
*Misc Revenue	\$ -	\$ 79,073	\$ 79,073	
Tax Liens Redeemed	\$ -	\$ 245,168	\$ 245,168	
Comm of MA Cherry Sheet	\$ 12,391,865	\$ 9,895,639	\$ (2,496,226)	79.9%
***Cherry Sheet Charges & Assessments	\$ (2,914,112)	\$ (2,147,085)	\$ 767,027	73.7%
Sewer Enterprise Fund	\$ 2,700,000	\$ 2,257,970	\$ (442,030)	83.6%
Water Enterprise Fund	\$ 4,010,000	\$ 3,242,566	\$ (767,434)	80.9%
Cable Public Access Fund	\$ 300,000	\$ 195,107	\$ (104,893)	65.0%
Youth Revolving	\$ 406,047	\$ 129,025	\$ (277,022)	31.8%
Ambulance	\$ 850,000	\$ 469,444	\$ (380,556)	55.2%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 2,082,343	\$ 1,853,852	\$ (228,491)	89.0%
<b>Total</b>	<b>\$ 71,569,465</b>	<b>\$ 65,957,680</b>	<b>\$ (5,611,786)</b>	<b>92.2%</b>
<i>Estimated General Fund Revenue</i>	<i>\$ 66,217,530</i>	<i>\$ 61,810,653</i>	<i>\$ (4,406,877)</i>	<i>93.3%</i>
<i>Estimated Local Receipts</i>	<i>\$ 3,914,034</i>	<i>\$ 3,850,383</i>	<i>\$ (63,651)</i>	<i>98.4%</i>