

**City of Amesbury**  
 Revenue Report  
 Period Ending 6/30/21

**Year to Year Comparison**

Revenue Source	6/30/2019	6/30/2020	6/30/2021	FY 20 to 21 Change	FY 19-21 Trendline
Real Estate & Pers Property	\$ 41,126,443	\$ 42,978,850	\$ 48,114,793	↑ \$ 5,135,943	
Motor Vehcile Excise	\$ 2,373,272	\$ 2,209,040	\$ 2,306,578	↑ \$ 97,538	
Cannabis Excise	\$ -		\$ 620,210	↑ \$ 620,210	
Other Excise (Hotel, Meals, Boat)	\$ 631,083	\$ 590,634	\$ 409,891	↓ \$ (180,743)	
Penalties & Interest	\$ 126,418	\$ 172,738	\$ 194,843	↑ \$ 22,105	
PILOT	\$ 12,446	\$ 12,478	\$ 12,586	↑ \$ 108	
Charges for Services -Community Host Agreement	\$ 50,000	\$ 50,000	\$ 6,700	↓ \$ (43,300)	
Sewer Enterprise Fund	\$ 3,015,379	\$ 2,592,341	\$ 2,933,927	↑ \$ 341,586	
Water Enterprise Fund	\$ 4,368,423	\$ 3,682,865	\$ 4,142,174	↑ \$ 459,309	
Cable Public Access Fund		\$ 267,162	\$ 259,779	↓ \$ (7,383)	
Ambulance	\$ 851,010	\$ 799,104	\$ 679,989	↓ \$ (119,115)	
Youth Revolving	\$ 435,062	\$ 332,560	\$ 216,849	↓ \$ (115,711)	
Fees	\$ 282,037	\$ 140,010	\$ 163,617	↑ \$ 23,607	
Departmental Revenue	\$ 52,387	\$ 21,024	\$ 21,542	↑ \$ 518	
Rentals		\$ 72,945	\$ 37,932	↓ \$ (35,013)	
License & Permits	\$ 500,162	\$ 556,798	\$ 708,065	↑ \$ 151,267	
Fines & Forefits	\$ 60,508	\$ 57,273	\$ 44,528	↓ \$ (12,745)	
Investment Income	\$ 56,199	\$ 50,836	\$ 59,630	↑ \$ 8,794	
**Comm of MA Cherry Sheet	\$ 11,697,025	\$ 11,788,861	\$ 11,874,599	↑ \$ 85,738	
***Cherry Sheet Charges & Assessments	\$ (2,875,498)	\$ (2,530,259)	\$ (2,919,669)	↓ \$ (389,410)	
*Misc Revenue	\$ 149,834	\$ 172,931	\$ 92,208	↓ \$ (80,723)	
Medicaid Reimbursement	\$ 208,723	\$ 87,488	\$ 64,553	↓ \$ (22,935)	
Tax Liens Redeemed	\$ 192,565	\$ 373,021	\$ 323,065	↓ \$ (49,956)	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,793,219	\$ 1,517,567	\$ 1,853,852	↑ \$ 336,285	
<b>Total</b>	<b>\$ 65,106,697</b>	<b>\$ 65,996,267</b>	<b>\$ 72,222,241</b>	<b>\$ 6,225,974</b>	

**City of Amesbury**  
 Revenue Report  
 Period Ending 6/30/21

**Collections as a Percent of Budget**

*100% of Fiscal Year Complete*

Revenue Source	FY 21 Estimated	FY 21 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 47,829,288	\$ 48,114,793	\$ 285,506	100.6%
Motor Vehcile Excise	\$ 2,200,705	\$ 2,306,578	\$ 105,873	104.8%
Other Excise (Hotel, Meals, Boat)	\$ 297,384	\$ 409,891	\$ 112,507	137.8%
Cannabis Excise	\$ 70,000	\$ 620,210	\$ 550,210	886.0%
Penalties & Interest	\$ 172,000	\$ 194,843	\$ 22,843	113.3%
PILOT	\$ 13,000	\$ 12,586	\$ (414)	96.8%
Charges for Services -Community Host Agreement	\$ 50,000	\$ 6,700	\$ (43,300)	13.4%
Fees	\$ 125,000	\$ 163,617	\$ 38,617	130.9%
Departmental Revenue	\$ 20,000	\$ 21,542	\$ 1,542	107.7%
License & Permits	\$ 700,000	\$ 708,065	\$ 8,065	101.2%
Fines & Forefits	\$ 55,000	\$ 44,528	\$ (10,472)	81.0%
Investments	\$ 51,000	\$ 59,630	\$ 8,630	116.9%
Medicaid Reimbursement	\$ 87,000	\$ 64,553	\$ (22,447)	74.2%
Rentals	\$ 72,945	\$ 37,932	\$ (35,013)	52.0%
*Misc Revenue	\$ -	\$ 92,208	\$ 92,208	
Tax Liens Redeemed	\$ -	\$ 323,065	\$ 323,065	
Comm of MA Cherry Sheet	\$ 12,391,865	\$ 11,874,599	\$ (517,266)	95.8%
***Cherry Sheet Charges & Assessments	\$ (2,914,112)	\$ (2,919,669)	\$ (5,557)	100.2%
Sewer Enterprise Fund	\$ 2,700,000	\$ 2,933,927	\$ 233,927	108.7%
Water Enterprise Fund	\$ 4,010,000	\$ 4,142,174	\$ 132,174	103.3%
Cable Public Access Fund	\$ 300,000	\$ 259,779	\$ (40,221)	86.6%
Youth Revolving	\$ 406,047	\$ 216,849	\$ (189,198)	53.4%
Ambulance	\$ 850,000	\$ 679,989	\$ (170,011)	80.0%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 2,082,343	\$ 1,853,852	\$ (228,491)	89.0%
<b>Total</b>	<b>\$ 71,569,465</b>	<b>\$ 72,222,241</b>	<b>\$ 652,775</b>	<b>100.9%</b>
<i>Estimated General Fund Revenue</i>	<i>\$ 66,217,530</i>	<i>\$ 66,909,191</i>	<i>\$ 691,660</i>	<i>101.0%</i>
<i>Estimated Local Receipts</i>	<i>\$ 3,914,034</i>	<i>\$ 4,742,881</i>	<i>\$ 828,847</i>	<i>121.2%</i>