

**City of Amesbury**  
 Revenue Report  
 Period Ending 9/30/21

**Year to Year Comparison**

Revenue Source	9/30/2019	9/30/2020	9/30/2021	FY 21 to 22 Change	FY 20-22 Trendline
Real Estate & Pers Property	\$ 11,224,471	\$ 11,825,771	\$ 12,748,509	↑ \$ 922,738	
Motor Vehcile Excise	\$ 123,942	\$ 197,098	\$ 210,641	↑ \$ 13,543	
Cannabis Excise		\$ 64,491	\$ 109,863	↑ \$ 45,372	
Other Excise (Hotel, Meals, Boat)	\$ 189,252	\$ 50,763	\$ 187,043	↑ \$ 136,280	
Penalties & Interest	\$ 72,927	\$ 57,065	\$ 76,416	↑ \$ 19,351	
PILOT				→ \$ -	
Sewer Enterprise Fund	\$ 564,148	\$ 654,525	\$ 668,113	↑ \$ 13,588	
Water Enterprise Fund	\$ 773,150	\$ 873,187	\$ 901,995	↑ \$ 28,808	
Cable Public Access Fund	\$ 67,402	\$ 44,121	\$ 62,125	↑ \$ 18,004	
Ambulance	\$ 218,781	\$ 102,168	\$ 147,601	↑ \$ 45,433	
Youth Revolving	\$ 61,859	\$ 32,936	\$ 71,357	↑ \$ 38,421	
Fees	\$ 37,932	\$ 42,228	\$ 45,882	↑ \$ 3,654	
Departmental Revenue	\$ 4,840	\$ 5,984	\$ 1,982	↓ \$ (4,002)	
Rentals			\$ 37,209	↑ \$ 37,209	
License & Permits	\$ 187,871	\$ 140,081	\$ 105,202	↓ \$ (34,879)	
Fines & Forefits	\$ 20,839	\$ 6,522	\$ 17,539	↑ \$ 11,017	
Investment Income	\$ 15,951	\$ 17,193	\$ 7,624	↓ \$ (9,569)	
**Comm of MA Cherry Sheet	\$ 2,912,149	\$ 2,855,275	\$ 2,891,096	↑ \$ 35,821	
***Cherry Sheet Charges & Assessments	\$ (423,383)	\$ (655,581)	\$ (810,367)	↓ \$ (154,786)	
*Misc Revenue	\$ 9,966	\$ 63,553	\$ 201,956	↑ \$ 138,403	
Medicaid Reimbursement				→ \$ -	
Tax Liens Redeemed	\$ 118,558	\$ 23,338	\$ 183,021	↑ \$ 159,683	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,517,567	\$ 1,853,852	\$ 1,811,576	↓ \$ (42,276)	
<b>Total</b>	<b>\$ 17,698,222</b>	<b>\$ 18,254,570</b>	<b>\$ 19,676,382</b>	<b>\$ 1,421,812</b>	

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**Collections as a Percent of Budget**

*25% of Fiscal Year Complete*

Revenue Source	FY 22 Estimated	FY 22 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 50,138,899	\$ 12,748,509	\$ (37,390,390)	25.4%
Motor Vehcile Excise	\$ 2,420,723	\$ 210,641	\$ (2,210,082)	8.7%
Other Excise (Hotel, Meals, Boat)	\$ 534,000	\$ 187,043	\$ (346,957)	35.0%
Cannabis Excise	\$ 655,000	\$ 109,863	\$ (545,137)	16.8%
Penalties & Interest	\$ 180,000	\$ 76,416	\$ (103,584)	42.5%
PILOT	\$ 12,500	\$ -	\$ (12,500)	0.0%
Fees	\$ 130,000	\$ 45,882	\$ (84,118)	35.3%
Departmental Revenue	\$ 20,000	\$ 1,982	\$ (18,018)	9.9%
License & Permits	\$ 550,000	\$ 105,202	\$ (444,798)	19.1%
Fines & Forefits	\$ 60,000	\$ 17,539	\$ (42,461)	29.2%
Investments	\$ 55,000	\$ 7,624	\$ (47,376)	13.9%
Medicaid Reimbursement	\$ 87,000	\$ -	\$ (87,000)	0.0%
Rentals	\$ 0	\$ 37,209	\$ 37,209	7593673.5%
*Misc Revenue	\$ 30,000	\$ 201,956	\$ 171,956	673.2%
Tax Liens Redeemed	\$ 0	\$ 183,021	\$ 183,021	37351244.9%
Comm of MA Cherry Sheet	\$ 12,442,822	\$ 2,891,096	\$ (9,551,726)	23.2%
***Cherry Sheet Charges & Assessments	\$ (3,244,862)	\$ (810,367)	\$ 2,434,495	25.0%
Sewer Enterprise Fund	\$ 2,895,000	\$ 668,113	\$ (2,226,887)	23.1%
Water Enterprise Fund	\$ 4,111,000	\$ 901,995	\$ (3,209,005)	21.9%
Cable Public Access Fund	\$ 300,000	\$ 62,125	\$ (237,875)	20.7%
Youth Revolving	\$ 230,000	\$ 71,357	\$ (158,644)	31.0%
Ambulance	\$ 600,000	\$ 147,601	\$ (452,399)	24.6%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,795,876	\$ 1,811,576	\$ 15,700	100.9%
<b>Total</b>	<b>\$ 74,002,959</b>	<b>\$ 19,676,382</b>	<b>\$ (54,326,577)</b>	<b>26.6%</b>
<i>Estimated General Fund Revenue</i>	<i>\$ 69,111,821</i>	<i>\$ 18,635,558</i>	<i>\$ (50,476,263)</i>	<i>27.0%</i>
<i>Estimated Local Receipts</i>	<i>\$ 4,734,223</i>	<i>\$ 1,001,356</i>	<i>\$ (3,732,868)</i>	<i>21.2%</i>