

**City of Amesbury**  
 Revenue Report  
 Period Ending 6/30/22

**Year to Year Comparison**

Revenue Source	6/30/2020	6/30/2021	6/30/2022	FY 21 to 22 Change	FY 20-22 Trendline
Real Estate & Pers Property	\$ 42,978,850	\$ 48,114,793	\$ 50,061,500	↑ \$ 1,946,706	
Motor Vehcile Excise	\$ 2,209,040	\$ 2,306,578	\$ 2,230,161	↓ \$ (76,417)	
Cannabis Excise		\$ 620,210	\$ 414,808	↓ \$ (205,402)	
Other Excise (Hotel, Meals, Boat)	\$ 590,634	\$ 409,891	\$ 702,168	↑ \$ 292,277	
Penalties & Interest	\$ 172,738	\$ 194,843	\$ 225,797	↑ \$ 30,954	
PILOT	\$ 12,478	\$ 12,586	\$ 12,774	↑ \$ 188	
Charges for Services -Community Host Agreement	\$ 50,000	\$ 6,700	\$ -	↓ \$ (6,700)	
Sewer Enterprise Fund	\$ 2,592,341	\$ 2,933,927	\$ 2,877,366	↓ \$ (56,562)	
Water Enterprise Fund	\$ 3,682,865	\$ 4,142,174	\$ 3,970,497	↓ \$ (171,677)	
Cable Public Access Fund	\$ 267,162	\$ 259,779	\$ 357,841	↑ \$ 98,061	
Ambulance	\$ 799,104	\$ 679,989	\$ 911,845	↑ \$ 231,855	
Youth Revolving	\$ 332,560	\$ 216,849	\$ 447,249	↑ \$ 230,400	
Fees	\$ 140,010	\$ 163,617	\$ 145,911	↓ \$ (17,706)	
Departmental Revenue	\$ 21,024	\$ 21,542	\$ 17,098	↓ \$ (4,444)	
Rentals	\$ 72,945	\$ 37,932	\$ 94,128	↑ \$ 56,196	
License & Permits	\$ 556,798	\$ 708,065	\$ 699,187	↓ \$ (8,878)	
Fines & Forefits	\$ 57,273	\$ 44,528	\$ 62,079	↑ \$ 17,550	
Investment Income	\$ 50,836	\$ 59,630	\$ 42,196	↓ \$ (17,434)	
**Comm of MA Cherry Sheet	\$ 11,788,861	\$ 11,874,599	\$ 12,143,240	↑ \$ 268,641	
***Cherry Sheet Charges & Assessments	\$ (2,530,259)	\$ (2,919,669)	\$ (3,470,605)	↓ \$ (550,936)	
*Misc Revenue	\$ 172,931	\$ 92,208	\$ 294,887	↑ \$ 202,678	
Medicaid Reimbursement	\$ 87,488	\$ 64,553	\$ -	↓ \$ (64,553)	
Tax Liens Redeemed	\$ 373,021	\$ 323,065	\$ 436,871	↑ \$ 113,806	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,517,567	\$ 1,853,852	\$ 1,811,576	↓ \$ (42,276)	
<b>Total</b>	<b>\$ 65,996,267</b>	<b>\$ 72,222,241</b>	<b>\$ 74,488,571</b>	<b>\$ 2,266,330</b>	

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**Collections as a Percent of Budget**

*100% of Fiscal Year Complete*

Revenue Source	FY 22 Estimated	FY 22 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 49,708,013	\$ 50,061,500	\$ 353,487	100.7%
Motor Vehicle Excise	\$ 2,453,723	\$ 2,230,161	\$ (223,562)	90.9%
Other Excise (Hotel, Meals, Boat)	\$ 624,000	\$ 702,168	\$ 78,168	112.5%
Cannabis Excise	\$ 655,000	\$ 414,808	\$ (240,192)	63.3%
Penalties & Interest	\$ 190,000	\$ 225,797	\$ 35,797	118.8%
PILOT	\$ 12,500	\$ 12,774	\$ 274	102.2%
Charges for Services -Community Host Agreement	\$ -	\$ -	\$ -	#DIV/0!
Fees	\$ 150,000	\$ 145,911	\$ (4,089)	97.3%
Departmental Revenue	\$ 20,000	\$ 17,098	\$ (2,902)	85.5%
License & Permits	\$ 655,000	\$ 699,187	\$ 44,187	106.7%
Fines & Forefits	\$ 45,000	\$ 62,079	\$ 17,079	138.0%
Investments	\$ 59,000	\$ 42,196	\$ (16,804)	71.5%
Medicaid Reimbursement	\$ 65,000	\$ -	\$ (65,000)	0.0%
Rentals	\$ -	\$ 94,128	\$ 94,128	#DIV/0!
*Misc Revenue	\$ 230,772	\$ 294,887	\$ 64,115	127.8%
Tax Liens Redeemed	\$ -	\$ 436,871	\$ 436,871	#DIV/0!
Comm of MA Cherry Sheet	\$ 12,442,813	\$ 12,143,240	\$ (299,573)	97.6%
***Cherry Sheet Charges & Assessments	\$ (3,244,865)	\$ (3,470,605)	\$ (225,740)	107.0%
Sewer Enterprise Fund	\$ 2,895,000	\$ 2,877,366	\$ (17,634)	99.4%
Water Enterprise Fund	\$ 4,111,000	\$ 3,970,497	\$ (140,503)	96.6%
Cable Public Access Fund	\$ 300,000	\$ 357,841	\$ 57,841	119.3%
Youth Revolving	\$ 230,000	\$ 447,249	\$ 217,249	194.5%
Ambulance	\$ 600,000	\$ 911,845	\$ 311,845	152.0%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,795,876	\$ 1,811,576	\$ 15,700	100.9%
<b>Total</b>	<b>\$ 73,997,832</b>	<b>\$ 74,488,571</b>	<b>\$ 490,739</b>	<b>100.7%</b>
<i>Estimated General Fund Revenue</i>	<i>\$ 69,106,697</i>	<i>\$ 69,394,379</i>	<i>\$ 287,682</i>	<i>100.4%</i>
<i>Estimated Local Receipts</i>	<i>\$ 5,159,995</i>	<i>\$ 4,941,192</i>	<i>\$ (218,803)</i>	<i>95.8%</i>