

City of Amesbury

Revenue Report

Period Ending 3/31/23

Year to Year Comparison

Revenue Source	3/31/2021	3/31/2022	3/31/2023	FY 22 to 23 Change	FY 21-23 Trendline
Real Estate & Pers Property	\$ 35,933,767	\$ 37,821,371	\$ 39,494,918	↑ \$ 1,673,547	
Motor Vehicle Excise	\$ 1,809,170	\$ 1,823,783	\$ 1,832,949	↑ \$ 9,166	
Cannabis Excise	\$ 520,147	\$ 339,346	\$ 265,360	↓ \$ (73,986)	
Opioid Settlement	\$ -	\$ -	\$ 114,124	↑ \$ 114,124	
Other Excise (Hotel, Meals, Boat)	\$ 319,411	\$ 552,221	\$ 645,105	↑ \$ 92,884	
Penalties & Interest	\$ 137,629	\$ 159,799	\$ 101,529	↓ \$ (58,270)	
PILOT	\$ 12,586	\$ 12,774	\$ 12,855	↑ \$ 81	
Sewer Enterprise Fund	\$ 2,220,500	\$ 2,215,080	\$ 2,035,437	↓ \$ (179,643)	
Water Enterprise Fund	\$ 3,173,665	\$ 3,091,081	\$ 3,017,598	↓ \$ (73,483)	
Cable Public Access Fund	\$ 195,107	\$ 235,696	\$ 276,784	↑ \$ 41,088	
Ambulance	\$ 375,144	\$ 707,573	\$ 721,067	↑ \$ 13,494	
Youth Revolving	\$ 114,425	\$ 274,056	\$ 402,077	↑ \$ 128,021	
Fees	\$ 124,087	\$ 111,583	\$ 98,593	↓ \$ (12,990)	
Departmental Revenue	\$ 15,561	\$ 7,873	\$ 11,692	↑ \$ 3,819	
Rentals	\$ 18,966	\$ 75,155	\$ 58,794	↓ \$ (16,361)	
License & Permits	\$ 527,778	\$ 491,947	\$ 512,017	↑ \$ 20,070	
Fines & Forefits	\$ 27,714	\$ 45,303	\$ 38,149	↓ \$ (7,154)	
Investment Income	\$ 40,813	\$ 32,362	\$ 278,576	↑ \$ 246,214	
**Comm of MA Cherry Sheet	\$ 8,876,730	\$ 8,997,943	\$ 9,396,355	↑ \$ 398,412	
***Cherry Sheet Charges & Assessments	\$ (1,890,641)	\$ (2,546,723)	\$ (2,557,224)	↓ \$ (10,501)	
*Misc Revenue	\$ 72,262	\$ 285,142	\$ 22,489	↓ \$ (262,653)	
Medicaid Reimbursement	\$ 61,571	\$ -	\$ -	→ \$ -	
Tax Liens Redeemed	\$ 235,539	\$ 330,850	\$ 138,370	↓ \$ (192,480)	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,853,852	\$ 1,811,576	\$ 1,289,408	↓ \$ (522,168)	
Total	\$ 54,775,783	\$ 56,875,791	\$ 58,207,023	\$ 1,331,232	

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Period Ending 3/31/23

Collections as a Percent of Budget

75% of Fiscal Year Complete

Revenue Source	FY 23 Estimated	FY 23 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 52,464,375	\$ 39,494,918	\$ (12,969,457)	● 75.3%
Motor Vehicle Excise	\$ 2,350,000	\$ 1,832,949	\$ (517,051)	● 78.0%
Other Excise (Hotel, Meals, Boat)	\$ 549,000	\$ 645,105	\$ 96,105	● 117.5%
Cannabis Excise	\$ 550,000	\$ 265,360	\$ (284,640)	● 48.2%
Opioid Settlement	\$ -	\$ 114,124	\$ 114,124	#DIV/0!
Penalties & Interest	\$ 180,000	\$ 101,529	\$ (78,471)	● 56.4%
PILOT	\$ 12,000	\$ 12,855	\$ 855	● 107.1%
Fees	\$ 135,500	\$ 98,593	\$ (36,907)	● 72.8%
Departmental Revenue	\$ 20,000	\$ 11,692	\$ (8,308)	● 58.5%
License & Permits	\$ 600,000	\$ 512,017	\$ (87,983)	● 85.3%
Fines & Forefits	\$ 45,000	\$ 38,149	\$ (6,851)	● 84.8%
Investments	\$ 45,000	\$ 278,576	\$ 233,576	● 619.1%
Medicaid Reimbursement	\$ 64,000	\$ -	\$ (64,000)	● 0.0%
Rentals	\$ -	\$ 58,794	\$ 58,794	#DIV/0!
*Misc Revenue	\$ 4,500	\$ 22,489	\$ 17,989	● 499.8%
Tax Liens Redeemed	\$ -	\$ 138,370	\$ 138,370	#DIV/0!
Comm of MA Cherry Sheet	\$ 13,010,209	\$ 9,396,355	\$ (3,613,854)	● 72.2%
***Cherry Sheet Charges & Assessments	\$ (3,776,077)	\$ (2,557,224)	\$ 1,218,853	● 67.7%
Sewer Enterprise Fund	\$ 2,700,000	\$ 2,035,437	\$ (664,563)	● 75.4%
Water Enterprise Fund	\$ 4,010,000	\$ 3,017,598	\$ (992,402)	● 75.3%
Cable Public Access Fund	\$ 300,000	\$ 276,784	\$ (23,216)	● 92.3%
Youth Revolving	\$ 250,000	\$ 402,077	\$ 152,077	● 160.8%
Ambulance	\$ 650,000	\$ 721,067	\$ 71,067	● 110.9%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,289,408	\$ 1,289,408	\$ -	● 100.0%
Total	\$ 75,452,915	\$ 58,207,023	\$ (17,245,892)	77.1%
<i>Estimated General Fund Revenue</i>	<i>\$ 71,318,992</i>	<i>\$ 54,197,160</i>	<i>\$ (17,121,832)</i>	<i>76.0%</i>
<i>Estimated Local Receipts</i>	<i>\$ 4,555,000</i>	<i>\$ 3,878,110</i>	<i>\$ (676,890)</i>	<i>85.1%</i>